











- Service Information
- Parts Information
- Connection
- EZ-Tech

- Service Partner
- Repair Advocate
- Fleet Charge
- Preventive Maintenance
 - Parts Return Program

Education













OnCommand Connection



OnCommand Connection is a Telematics and Remote Diagnostic tool focused on Improving:

- Vehicle Uptime
- Cost of Ownership
- Process for Fleet Call Centers
- All-Makes Capabilities Truck & Engine



OnCommand Connection: Delivering Savings



Every day a truck is down, it creates a loss of \$750 (avg.)

We believe that foresight is 20/20. That's why OnCommand™ Connection makes fleets aware of issues before they occur.

That's savings in motion.

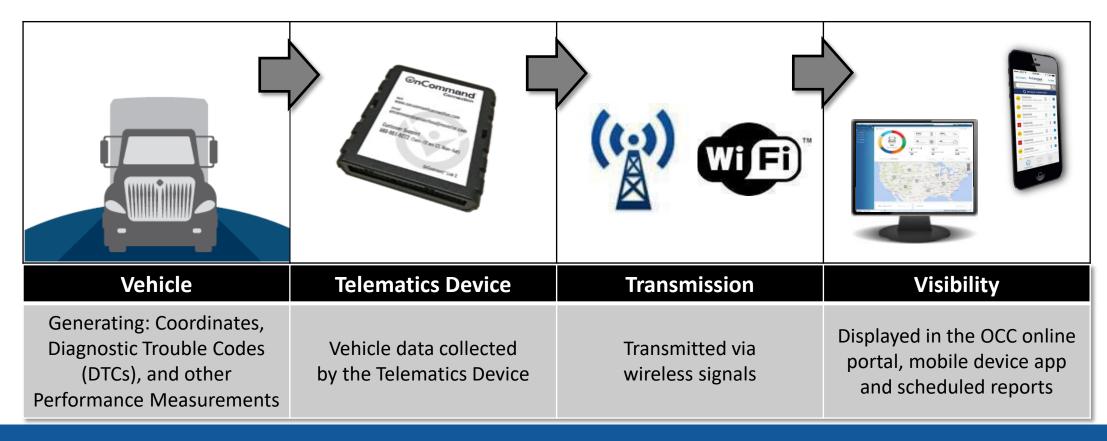
- Up to an 80% reduction in on road failures requiring a tow.
- Up to a 30%+ reduction in maintenance costs.



OnCommand® Connection: How it Works

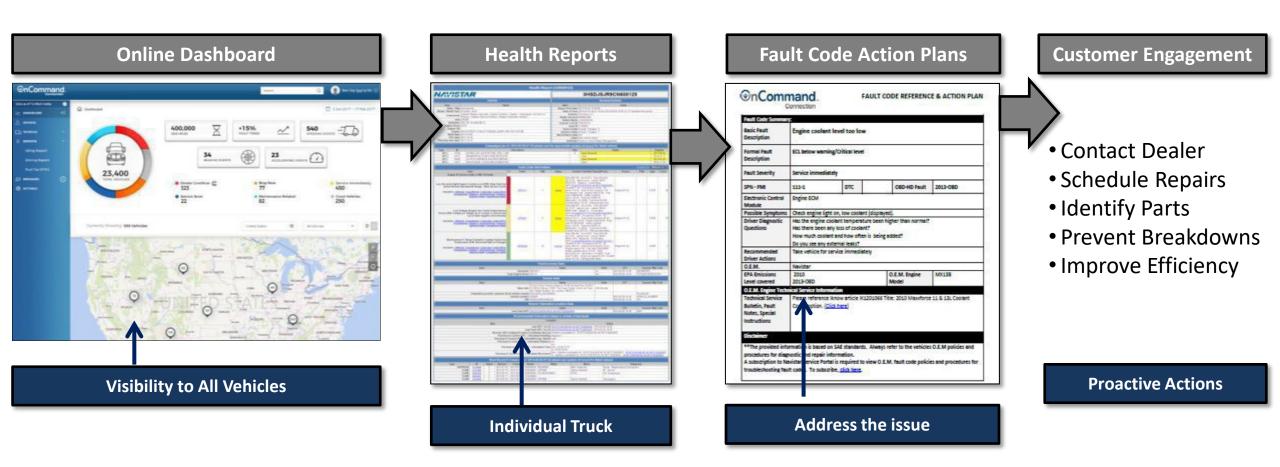


Vehicle Data – Sensors on modern vehicles communicate their health and geo-positioning data via Telematics hardware



OnCommand® Connection: System Operation





OnCommand Connection Telematics



Scalable all-makes solution to meet the needs of the owner operator as well as the largest fleets in the industry

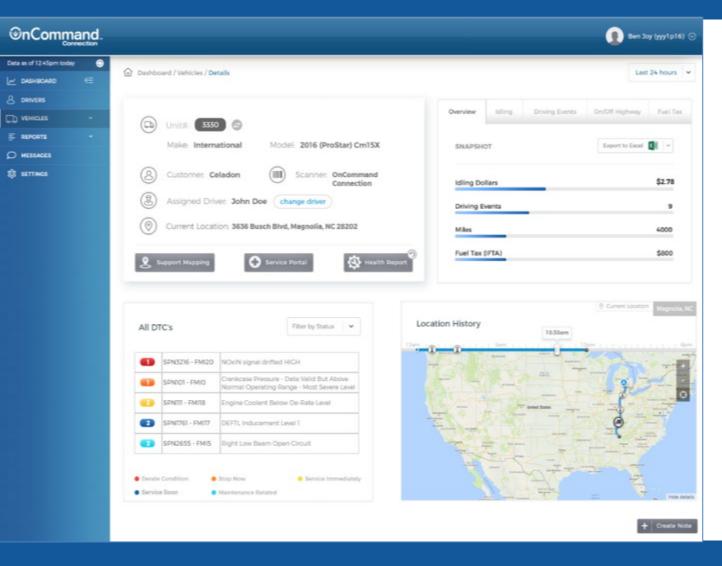
Gives the owner-operator the opportunity to take advantage of the same technology major fleets have access to

Includes OnCommand Connection, our award-winning, all-makes, advanced diagnostic tool



OCC Telematics: Vehicle Landing Page





With the new dashboard we are introducing our new Vehicle Landing Page which will include all the information relevant to that specific vehicle.

Things like:

- 1. Year, Make, Model, VIN and Unit Number of the vehicle.
- 2. The assigned driver to the vehicle.
- 3. The Current Location of the Vehicle.
- All DTC's for that vehicle.
- 5. A map displaying the location history of the vehicle for the last 24 hours.
- 6. Vehicle specific reports for Idling, Driving Events, On/Off Highway miles, and Fuel Tax Reporting.

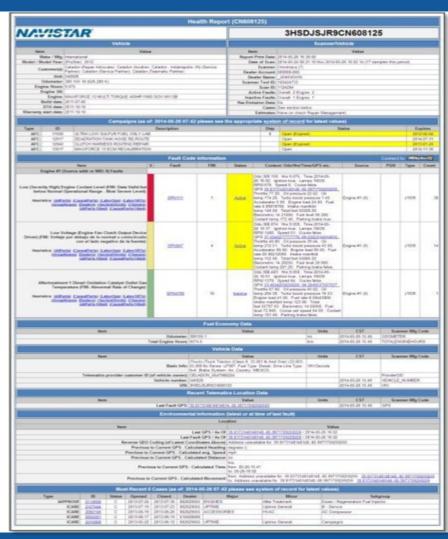
Vehicle Health Reports



Comprehensive – All the important vehicle information listed with integrated links to enable action when an issue exists...

Information Provided:

- 1. Vehicle Info Miles, Hours, Unit Number etc...
- 2. Active Recalls/Campaign Info
- 3. Fault Codes Description, Count, Time, Locations, etc...
- 4. Weather Info Precipitation, barometric pressure, temperature, etc...
- 5. Many other Key Data Points



Fault Code Action Plans



Actionable – Provides quick and concise information to help Road Breakdown teams, Fleet Managers, Drivers, and Technicians.

- 1. Simple "English" Fault Code Descriptions
- 2. Fault Severity

Derate Condition	-
Stop Now	STOP
Service Immediately	Ŋ
Service Soon	V
Maintenance	X

- 3. Questions to ask the driver to better understand the condition
- 4. Links to Diagnostic & Repair Information, plus training videos



FAULT CODE REFERENCE & ACTION PLAN

Basic Fault Description	Engine coolant level too low					
Formal Fault Description	ECL below warning/Critical level					
Fault Severity	Service immediately					
SPN - FMI	111-1	DTC		OBD-HD Fault	2013-OBD	
Electronic Control Module	Engine ECM					
Possible Symptoms	Check engine light on, low coolant (displayed).					
Driver Diagnostic Questions	Has the engine coolant temperature been higher than normal? Has there been any loss of coolant? How much coolant and how often is being added? Do you see any external leaks?					
Recommended Driver Actions	Take vehicle for service	e immedi	ately			
O.E.M.	Navistar					
EPA Emissions Level covered	2010 2013-OBD			O.E.M. Engine Model	MX138	
O.E.M. Engine Techn	ical Service Information	1				
Technical Service Bulletin, Fault Notes, Special Instructions	Please reference lknow Consumption. (<u>Click he</u>	v article I	K1201066 Ti	tie: 2010 Maxxforce	11 & 13L Coolant	
Pindrian.						

A subscription to Navistar Service Portal is required to view O.E.M. fault code policies and procedures for troubleshooting fault codes. To subscribe, click here

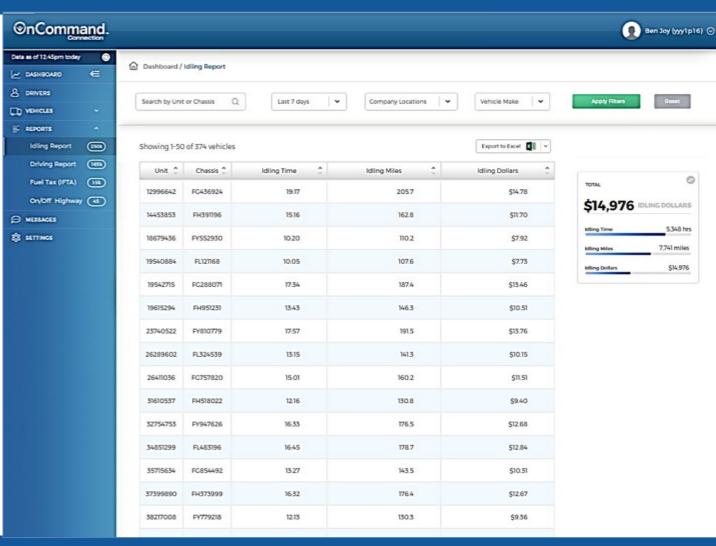
^{**}The provided information is based on SAE standards. Always refer to the vehicles O.E.M policies and procedures for diagnostic and repair information.

OCC Telematics: Standard Reports



OCC has the following reports and can exported to PDF or Excel Files:

- Idling
- 2. Driver Score Card
- 3. Fuel Tax (IFTA)
- 4. On/Off Highway



GPS Mapping



Informed Decision Making – Quickly make informed decisions when a repair is needed...

- 1. Vehicle Location & Direction of travel*
- 2. Dealer Service Locations All Makes
- 3. Vendors Tires, Towing, Hotels, Truck Stops, etc...
- 4. Customer Locations Terminals, Shops, etc...
- 5. Nearby Vehicles Repower Options*

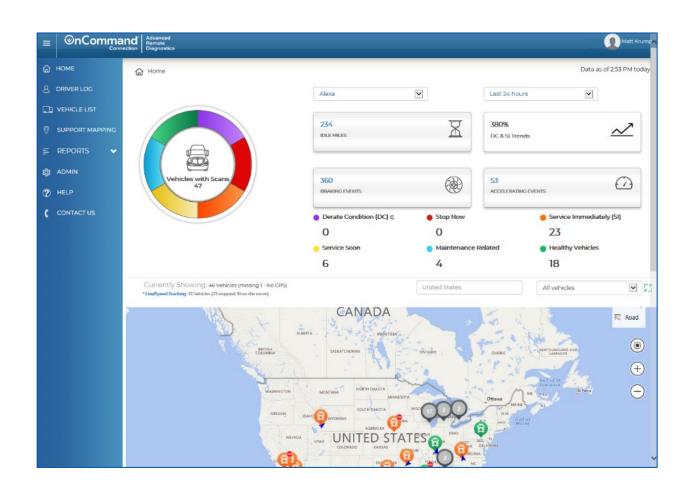


^{*} Telematics Vendor Specific – Some vendors provide additional data that enables these features...



OnCommand Connection - Dashboards





New Dashboard

https://evalue.internationaldelivers.com/occweb/connection/Customer/dashboard.aspx

Self-Enrollment





Building on our History of Success



- First OEM with all makes advanced diagnostics system, OnCommand® Connection
- First to market with over the air programming for Navistar and **Cummins Engines**
- 415,000+ VINs under management in OnCommand Connection
- 23+ Telematics Service Provider integrations

Integrated Telematics Partners



21 Currently Participating





































3 Integrations in Progress







4 Currently in Discussions



bsmtechnologies







Customer Solutions





OnCommand Suite of Customer Solutions



©nCommand_™ Education



©nCommandService Information























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SERVICE INFORMATION

(FORMERLY FLEET ISIS®)

WHETHER YOU'RE A FLEET MANAGER OR TECHNICIAN, YOU CAN COUNT ON ONCOMMAND™ SERVICE INFORMATION TO BE AN INVALUABLE CENTRALIZED SOURCE OF ESSENTIAL SERVICE INFORMATION AND TECHNICAL KNOWLEDGE FOR YOUR OPERATION. USE IT TO IMPROVE VEHICLE REPAIRS AND MAINTENANCE, REPAIR SHOP EFFICIENCY, TECHNICAL KNOWLEDGE AND FLEET UPTIME. REAL-TIME ACCESS TO UP-TO-DATE VIN-BASED SERVICE AND PARTS INFORMATION IS JUST A CLICK AWAY.

With a subscription to the online portal, you can gain real-time access to up-to-date VIN-based service and parts information for any International® truck, IC Bus™ buses and MaxxForce® engines in your fleet.

The system helps facilitate better fleet management, rapid and accurate diagnosis, and vehicle maintenance.



FEATURES AND BENEFITS:

- » Technical information is accessible by major component group, model, vendor, engine and feature code
- Service manuals and bulletins are graphical and include repair, overhaul and troubleshooting tips, and diagnostic information
- » The Service Tool Catalog includes all essential tools for servicing International trucks, IC Buses buses and Navistar engines

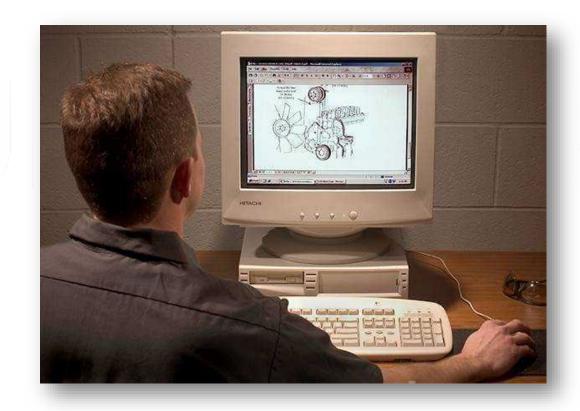
- » Standard Repair Times (SRTs) and procedural descriptions help guide repairs
- » Documents and notes may be uploaded and attached per VIN (example: fleet service information, tax-exempt forms, service forms, vehicle modifications, component serial numbers, additional equipment, fleet unit numbers and safety inspection dates)
- » Use the iKNow technical database to search service knowledge articles by entering symptom terms and/or descriptions



Service Information for ALL International[®], IC Bus[®] Vehicles, and Navistar made engines

Instant Access to:

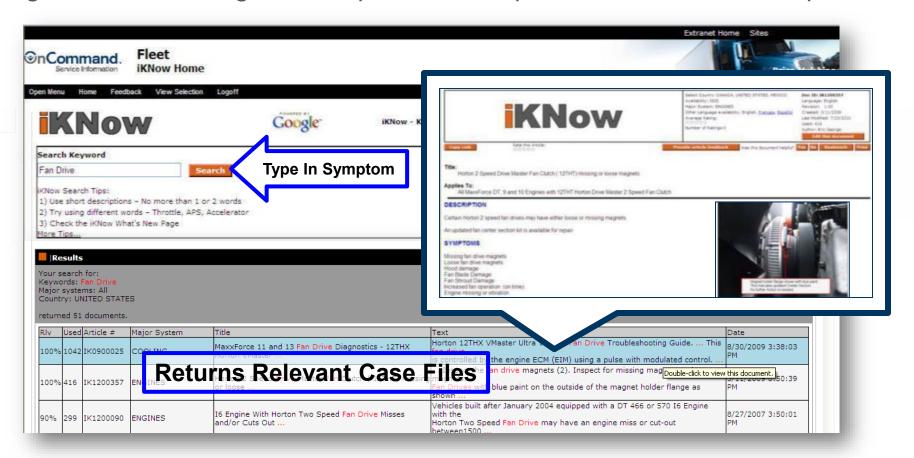
- Service Manuals
- Electrical Diagrams
- Technical Letters
- Recall Letters
- Vehicle Specific Information
- Dealer Directory
- Service tool catalogue
- Warranty Admin tools
- Vehicle Operators Manuals





Knowledge Base

Diagnostic search engine to help assist in a quicker, more accurate repair!











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PARTS INFORMATION

(FORMERLY FLEET PARTS CATALOG ONLINE)

ONCOMMAND™ PARTS INFORMATION IS AN ONLINE PORTAL PROVIDING INSTANT ACCESS TO THE VIN-BASED PARTS LISTS FOR ALL INTERNATIONAL® TRUCKS, IC BUS™ AND MAXXFORCE® ENGINES IN YOUR FLEET. ILLUSTRATED COMPONENT DRAWINGS MAY BE DISPLAYED FOR EASIER IDENTIFICATION AND REFERENCE.

The customized home page provides a list of your vehicles with unit numbers and locations, various types of searches, International parts information letters, helpful links and more. You can create and save custom parts lists, view pricing, add parts to the shopping cart and submit orders electronically.



FEATURES AND BENEFITS:

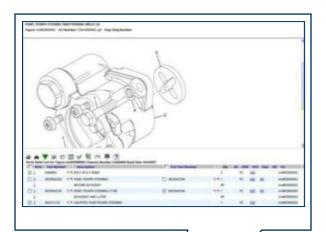
- » Complete vehicle line-set ticket information as it was originally ordered
- » Figure, keyword, part number and visual search tools
- » Access to All-Makes parts programs
- » Cross-reference searches for vendor and OEM part numbers
- » Create custom parts lists

- » View actual customer pricing
- » Check parts availability at the International parts distribution centers
- » Documents and notes may be uploaded and attached to a specific VIN
- » Also available printed or on CD



Features and Benefits:

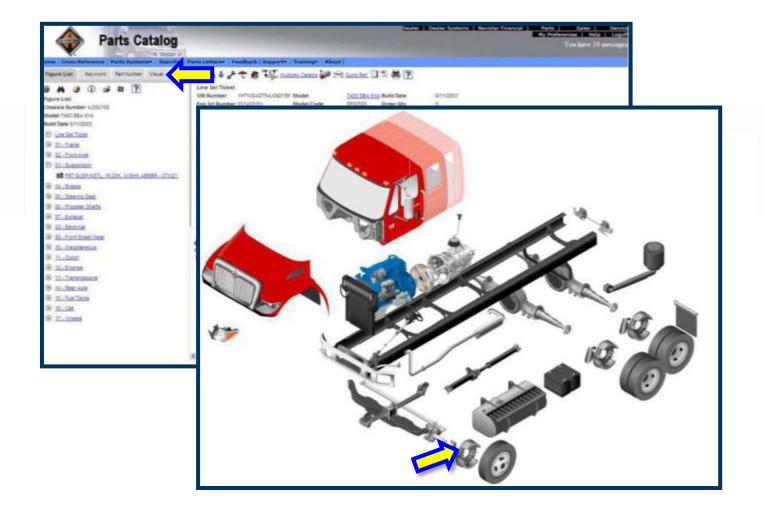
- Complete online parts catalog by chassis number
- Illustrated parts breakdown for improved identification
- Includes vendor cross-reference
- Perform cross reference searches on many industry standard and OEM part numbers







Easy Visual Search















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FLEET CHARGE®

FOR THOSE LOOKING TO MANAGE AND CONTROL ALL PARTS AND SERVICE EXPENSES, ONCOMMAND FLEET CHARGE IS THE MOST POWERFUL PURCHASING CARD PROGRAM IN THE BUSINESS. USING THE ONCOMMAND FLEET CHARGE PROGRAM, YOU CAN EXPERIENCE THE BENEFITS OF GUARANTEED PRICING, CONSOLIDATED BILLING, CUSTOMIZED ACCOUNTS, PARTS INFORMATION INTEGRATION AND MUCH MORE.

Backed by the largest dealer network in the industry and providing parts and service for all makes of vehicles, you can count on OnCommand Fleet Charge to help manage your fleet and keep it operating smoothly.



Features and benefits:

- » Easy access, easy enrollment
- » Instant credit recognition with no annual dues or fee
- » Guaranteed consistent International® parts pricing
- » Consolidated billing
- » Parts and service for all makes of trucks
- » Online real-time account and invoice information, parts look-up, invoice approval and dispute capabilities at www.FleetCharge.com

- » Custom reporting to part-level detail
- » Electronic and locational billing
- » Exclusive emergency breakdown service, EBS[®] available 24/7/365
- » Service available at more than 600 International and IC Bus dealer locations, and more than 36,000 other service providers through EBS
- » Billing for all breakdowns through your Fleet Charge account



Designed to put you in control of your parts and service purchasing

- A purchasing card for parts and services for your International and All-Makes vehicles
- Consistent, guaranteed pricing across the US and Canada
- Custom, up-to-date, online reports





Fast Service.

Less Paperwork.

- Credit authorization is immediately confirmed at purchase
- Bills are consolidated on your Fleet Charge account
- Your account profile controls purchases
- Your drivers are satisfied, and so are you











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SERVICE PARTNER™

ONCOMMAND[™] SERVICE PARTNERSM IS A DEALER-PROVIDED MAINTENANCE AND REPAIR PROGRAM OFFERING EXPEDITED SERVICE AND FIXED LABOR HOURS FOR SPECIFIC REPAIRS. WHILE HOURLY LABOR RATES MAY VARY ACCORDING TO REGIONAL MARKETS, THE TIME NEEDED TO PERFORM COMMON REPAIR/MAINTENANCE OPERATIONS DOESN'T. THAT MEANS EVERY TIME A TRUCK IN YOUR FLEET IS SERVICED AT U.S. AND CANADIAN INTERNATIONAL DEALERS, YOU'LL RECEIVE FAIR AND CONSISTENT LABOR TIMES, EXPEDITED DIAGNOSTIC SERVICE AND ACCURATE REPAIR ESTIMATES.

OnCommand Service Partner members can better manage their maintenance and repair costs because they can count on the labor times quoted on service estimates to be the same, regardless of which location is providing the estimate. Service Partner program requires a Fleet Charge® membership, meaning members also receive consistent pricing on their parts, in addition to consistent labor times.



FEATURES AND BENEFITS:

- » A basic, initial diagnostic advisory is performed in hours vs. days
- » Consistent, accurate, detailed estimates as well as inspections and authorizations
- » Guaranteed fixed, fair and consistent labor times on the most common repairs/maintenance operations
- » Twelve-month warranty on all parts and labor
- » Service Partner portal providing instant online access to estimates, repair status updates, communication tools and labor-time directories



Common Customer Frustrations:

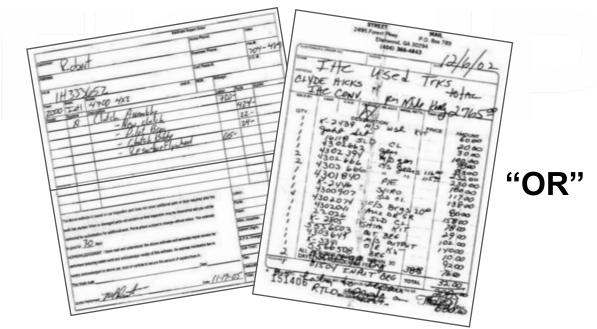
- Negotiation of labor
- Inconsistency of charges
- On-hold, waiting for updates
- Verbal Not documented
- Invoice does not match P.O.





Making Decisions

To make good decisions you need an estimate that provides you with all the details!







Benefits

International has made significant investments to develop a common network wide estimating process.

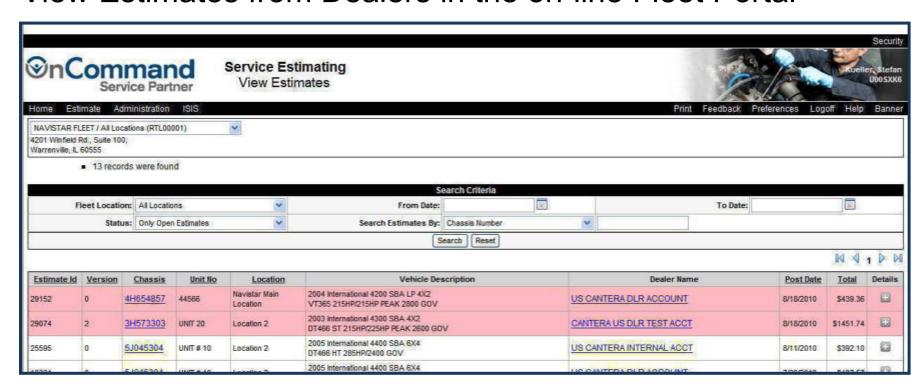
- Consistent Labor Times
- Legible Estimates
- Improved Communication
- P.O. Process Capability
- Electronic Communication
- Estimate Archive History



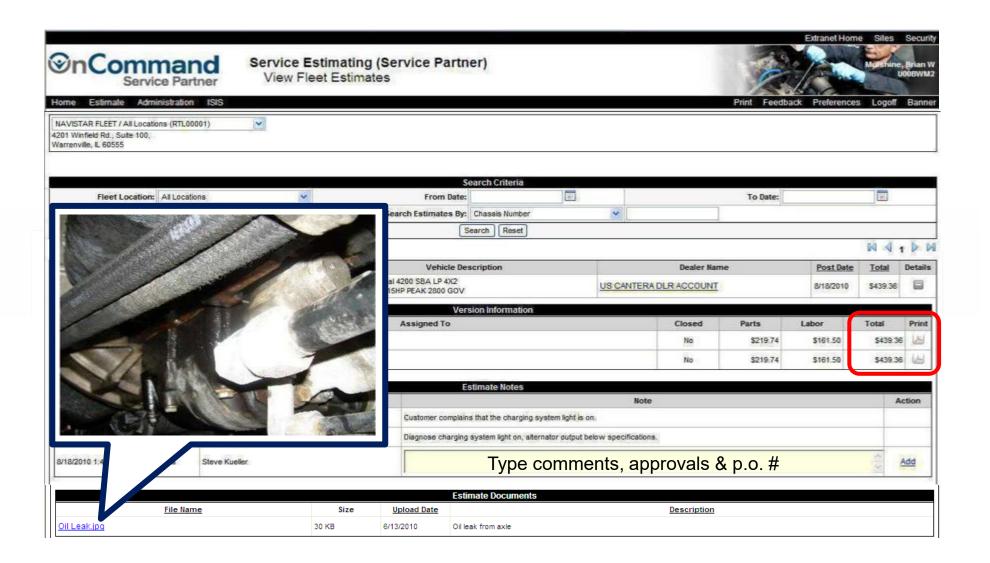


Fleet Portal

View Estimates from Dealers in the on-line Fleet Portal

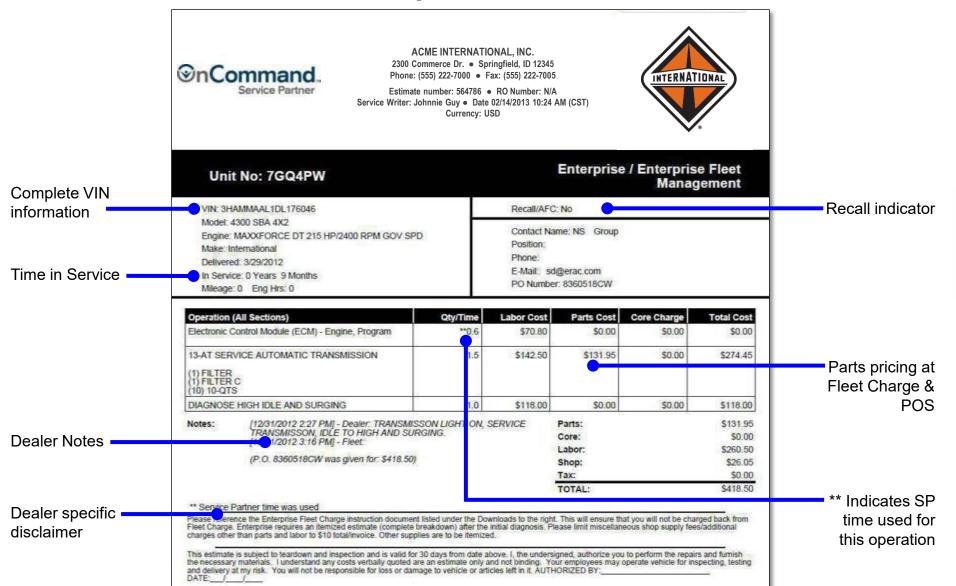








Example Estimate











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EDUCATION

NAVISTAR® AND OUR DEALER NETWORK PROVIDE SOPHISTICATED SOLUTIONS TO EDUCATE TECHNICIANS, OPERATORS AND FLEET MANAGERS ON HOW TO PROPERLY MAINTAIN THEIR VEHICLES AND WORK WITH OUR POWERFUL BUSINESS TOOLS.

THESE SOLUTIONS INCLUDE CUSTOMIZED EDUCATION PORTALS, PROVIDING ACCESS TO EDUCATION COURSES ONLINE AND INSTRUCTOR-LED TRAINING AT REGIONALLY LOCATED NAVISTAR TRAINING CENTERS.

Education portals can be created specifically for the vehicles, engines and systems you use most. For example, if you have recently purchased ProStar® trucks, you may wish to select courses for basic serviceability; MaxxForce® engine systems; and electrical, suspension and HVAC systems.



Features and benefits:

- » Unlimited number of students can be enrolled in the system
- » Student progress is tracked for all courses taken and completed
- » Customer-designated administrators can access education records for all of their students

- » Managerial reports track students' progress
- » As students complete courses, certificates can be printed for display and as a record of completion
- » Instant availability from any Internet-enabled computer
- » Instructor-led classes are available on location or at one of nine training centers in North America



Today's Modern Truck – Driven by Technology:

- 4 computers per vehicle
- Advanced safety and emissions systems
- Loaded with high-tech features
- Require special diagnostics tools and software to interface
- Typically 3 to 4 courses are developed for our own dealer technicians when we launch a new product





Training Issues to Consider:

- How do you keep your technicians educated?
- How do you track their progress?
- How do you transition technicians to International Product?



Web-Based Courses





Customer Owned & Branded Portal

- Unlimited number of users
- Tracks completion records with reporting access
- Establish Hierarchy: Administrator > Supervisor > Technician
- Best for larger fleets (60+ technicians)





Reporting

Completion Date	Name	User ID	Customer / Location	Course	Description	Duration	Results	Score
2012-01-08 20:44:05	Mike Addari	MikeADemo	0	6946	ServiceMaxx Introduction and Usage	.58	Completed Satisfactorily	94.4
2010-06-03 15:04:17	Matt Krump	Sample_Tech	142-Miami	6946	ServiceMaxx Introduction and Usage	.58	Completed Satisfactorily	.0
2010-05-22 09:03:59	Last, First	sample_admin	0	6946	ServiceMaxx Introduction and Usage	.58	Completed Satisfactorily	85.9
2009-10-12 10:54:04	Last, First	sample_student	0	6946	ServiceMaxx Introduction and Usage	.58	Completed Satisfactorily	.0
2011-10-21 11:08:23	Stacy Bienasz	stacy_marie7@hotmail.com	Chicago	7668	Q Series & Q Plus Component Identification	.00	Completed Satisfactorily	.0
2011-10-21 15:08:46	Stacy Bienasz	stacy_marie7@hotmail.com	Chicago	7677	Q Plus LX500 and MX500 Cam Brakes	.00	Completed Satisfactorily	.0
2010-06-03 15:05:45	Matt Krump	Sample_Tech	142-Miami	5713	ProStar™ Series Electrical System	.82	Completed Satisfactorily	.0
2010-06-03 15:05:00	Matt Krump	Sample_Tech	142-Miami	5619	ProStar™ Series Cab	.82	Completed Satisfactorily	.0
2010-06-03 15:05:27	Matt Krump	Sample_Tech	142-Miami	5730	ProStar™ Introduction for Technicians	1.00	Completed Satisfactorily	.0

- Complete list of all education records per student
- All reports can be exported to Excel



On-Line Training Certificates of Achievement











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REPAIR ADVOCATE WITH CONNECTION

SHOULD YOUR CLASS 8 INTERNATIONAL® TRUCK REQUIRE SERVICE AT AN INTERNATIONAL DEALER, THE ONCOMMAND™ REPAIR ADVOCATE PROGRAM CAN HELP. INTEGRATING THE ONCOMMAND CONNECTION REMOTE DIAGNOSTICS SYSTEM WITH A WEB-BASED CASE MANAGEMENT SYSTEM EMPOWERS CUSTOMERS TO MONITOR KEY ASPECTS OF TRUCK PERFORMANCE AND REPAIR PROGRESS. THIS SYSTEM CONNECTS INTERNATIONAL SERVICE LOCATIONS, NAVISTAR SUPPORT GROUPS, THE REPAIR ADVOCATE TEAM AND THE CUSTOMER THROUGH ONE COMMUNICATION STREAM — ENABLING US TO TRACK AND COORDINATE VEHICLE REPAIR PROGRESS FROM INITIATION TO CLOSURE.

With the Repair Advocate program, you have the power to monitor repairs and communicate with the repair facility and the Repair Advocate team, improving overall communications and enabling more effective management of your fleet operations. Combined with the OnCommand Connection remote diagnostics system, you are empowered to proactively monitor your trucks performance on the road and repairs taking place at International locations.



Every truck repair is assigned a case file, which is posted to your online portal, giving you information about the progress and details of each repair taking place on your trucks across the International service network.

FEATURES AND BENEFITS:

- » Verify when the truck arrives at the service location
- » Review repair history as well as identify open campaigns, recalls or calibration updates with the service location
- » Monitor the case file and work with the dealer to help coordinate repair support
- » Coordinate Navistar parts, technical and field support, as needed
- » Help facilitate communications and progress updates made to the case file



Mission Statement: Improve a Customer's repair experience by enabling our dealers through aligned Navistar support...

- 1. Reduce Repair Duration
- 2. Increase & Improve Communications



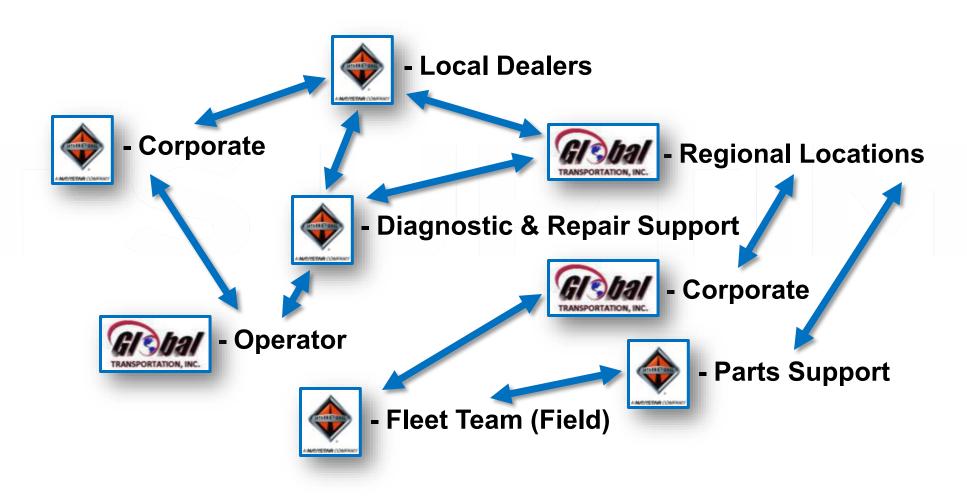


How does an Advocate reduce repair duration?

- 1. Provides one Platform (Case File) for Communications between the Customer, Dealer & Navistar w/100% visibility.
- 2. Create a Tailored Experience with Customer Specific Special Instructions, Customer Unit #'s, Customer Terminal Locations, etc...
- 3. Engaging Navistar Experts to help Diagnose or Repair a Vehicle (Engine, Electrical, Programming, etc...)
- 4. Improved Service Parts Expediting & Identification

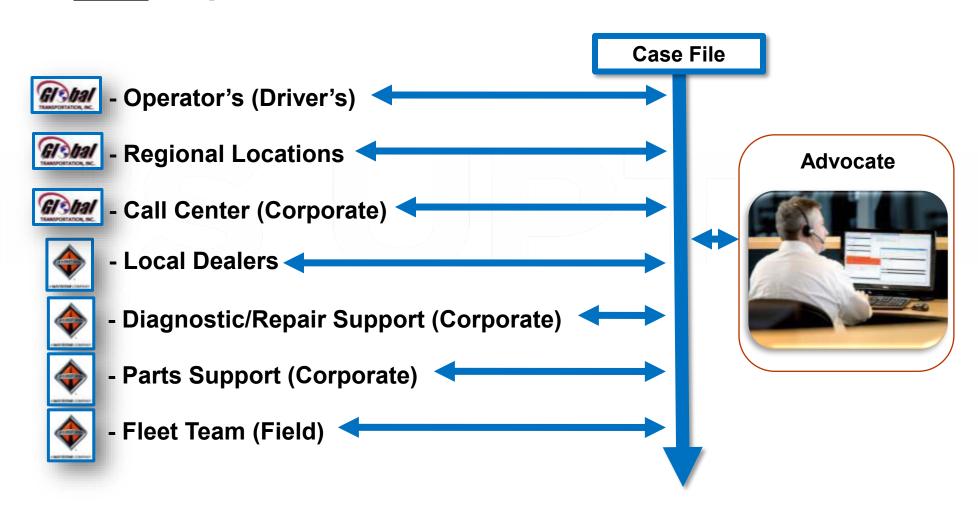


Support without Repair Advocate





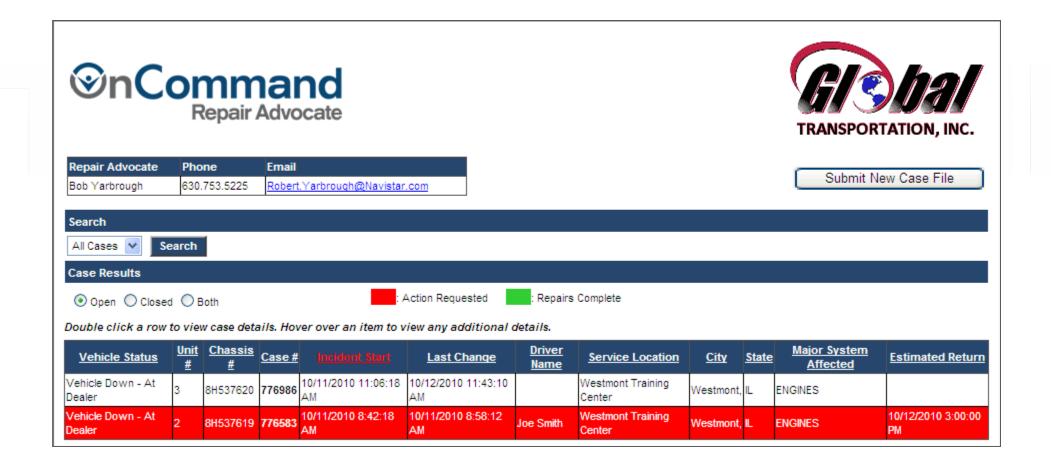
Support with Repair Advocate





Repair Process – Fleet (Online User)

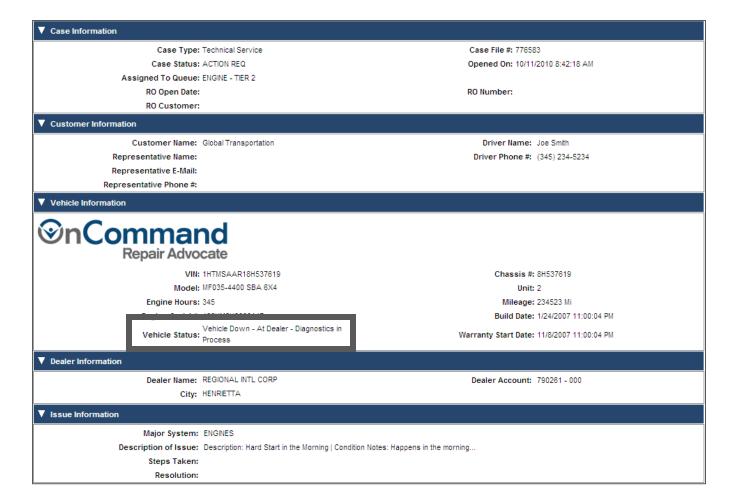
1. Customer Specific Dashboard





Repair Process – Fleet

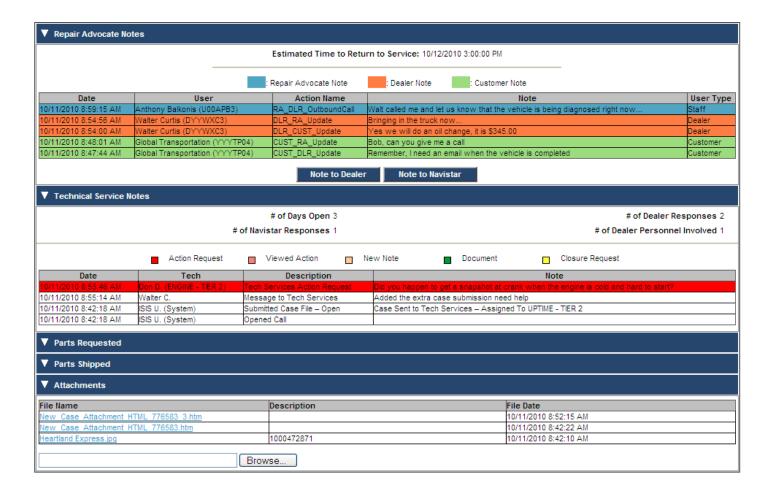
3. Customer Case File (Top Portion)





Repair Process – Fleet

3. Customer Case File (Bottom Portion)











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PARTS RETURN PROGRAM

THE ONCOMMAND™ PARTS RETURN PROGRAM IS AN INDUSTRY-UNIQUE PROGRAM THAT ALLOWS YOU TO RETURN UNUSED EXCESS AND OBSOLETE PARTS — REGARDLESS OF MAKE — WITH THE POTENTIAL TO EARN FULL REIMBURSEMENT THROUGH ADDITIONAL PARTS PURCHASED WITHIN THE DEALER NETWORK.

How It Works:

1.RETURN PARTS

Unused, obsolete and surplus parts inventory will be shipped to one of our two processing centers. Parts are then valued at your carrying cost. In most cases, this will be the original purchase price.

2. RECEIVE INITIAL CREDIT* PAYMENT

Navistar[®] will credit 25% of the returned inventory amount to you upon processing center reconciliation.

3. EARN BACK FULL REIMBURSEMENT

The remaining 75% will be credited over the duration of the program (up to a maximum of five years) based on your fulfillment of program purchase requirements. See dealer for full details.

If you have excess parts inventory that's taking up space, decreasing productivity and tying up assets, we can help. Best of all, no purchasing history is required.

FEATURES AND BENEFITS:

- » Turn obsolete and surplus parts into real working capital
- » Enjoy flexible purchase options
- » Receive up to 100% of your returned parts in purchasing credits

- » Get instant credit recognition when you choose any program in the Fleet Charge® offerings
- » Access more than 700,000 part numbers available throughout the International and IC Bus dealer network
- » Utilize monthly reports to chart growth and earn back percentages

^{*}Subject to fulfillment of year one purchase requirement



Your Local International® Dealer Can Help Turn

This Into This







An industry unique program to return excess and obsolete parts — regardless of make — with the potential to earn **full reimbursement**, **at fleet cost**, **through additional** parts purchased throughout the dealer network.





Requirements:

 Returnable parts must be new/unused bus, truck, or trailer parts, including good, rebuildable, dirty cores.

✓ Returnable regardless of manufacturer or original purchase location.

- Purchase requirement of 12 times the Returned Inventory amount.
 - ✓ Mandatory purchases of 3 times the Returned Inventory amount within the first 12 months.
- Earn-back based on purchases of International[®] and All-Makes replacement parts.
 - → Purchase Level Credits based on 50% / 75% / 100% purchase level attainment.



Questions?

Thank you

International® is a registered trademark of NAVISTAR, Inc.